



Zardoz Products, Inc. – Sales & Marketing Office
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PRO REP PROGRAM AGREEMENT

The following is a mutual marketing and support agreement between Zardoz Products, Inc. ("Zardoz") and the undersigned professional representative ("Pro Rep"), regarding the use of NOTwax Fluoropolymer Ski and Snowboard Base Lubricant ("NOTwax").

1) Product Use Agreement

- a) Zardoz agrees to sell the Pro Rep a reasonable amount of NOTwax at a special discounted price.
- b) Zardoz agrees to provide a limited number of NOTwax Pocket Pucks, Refill Kits and promotional materials to the Pro Rep at no cost to the Pro Rep.
- c) The Pro Rep agrees to refer potential NOTwax customers who are friends, family, clients and any others who are not ski professionals to their local NOTwax dealer.
- d) The Pro Rep agrees to resell NOTwax only to other ski professionals who are actively employed at the Pro Rep's ski resort.
- e) The Pro Rep agrees to use NOTwax as their primary base preparation on their skis and/or snowboards, and to promote the use of NOTwax to the best of their ability. The Pro Rep may use other base preparations (such as wax) in combination with the NOTwax to accommodate special snow conditions and temperatures.
- f) The Pro Rep must make available the bulk NOTwax Mini Shop Kit (provided by Zardoz at no charge) to other pros for product testing.

2) Promotional Agreement

- a) The Pro Rep agrees to enlist at least one new dealer at or near their resort to retail Zardoz. The Zardoz sales staff will provide all of the necessary support to accomplish this.
- b) The Pro Rep agrees to provide Zardoz with written feedback from their experiences with NOTwax, both good and bad. The Pro Rep agrees to acquire testimonials from other ski and snowboard professionals whenever possible. At the end of the season, the Pro Rep will send a report to Zardoz evaluating NOTwax and the Pro Rep Program, submit testimonials and digital photos of NOTwax in action.
- c) Zardoz may use the existence of this Agreement in whatever promotional manner it chooses, providing that such use reflects favorably on the Pro Rep.
- d) The Pro Rep Contract will be eligible for renewal the following year when the above conditions have been met.

PRO REP PROGRAM AGREEMENT (Continued)

3) Pro Rep Affiliations

Pro Rep Name

Resort Affiliation

Please describe briefly your professional ski / snowboarding affiliations and activities, and the specific groups to which you plan to promote NOTwax.

Mailing Address:

Shipping Address:

Telephone: () _____ **FAX:** () _____

Best Time to call is: _____ (a.m.) (p.m.)

E-Mail Address: _____

The undersigned hereby agree to this Pro Rep Program Agreement, as signed and dated below:

Zardoz:

By: _____ Date: _____

Sales Manager, Zardoz Products, Inc.

Pro Rep:

By: _____ Date: _____

Printed Name